contents

3  Message from the President
4  What We Do
5  Our Vision
6  Our Lands
8  Our Communities
10 The Year by the Numbers
11 Looking Forward
12 Map
14 Leadership
15 Donors
21 Steward Lists
23 Financials
There is an alchemy to this business of making the promises the Cascade and Olympic Agendas real—or at least a mixology. Guided by these action plans, we conserve great lands and help build strong neighborhoods with a wonderfully strong brew of dedicated employees, superb board and a deeply engaged and supportive community of donors, partners, sponsors and volunteers. Together we are creating a sustainable and durable region that is worthy of our children and will serve us into the next century.

With your support in 2012, we advanced the Cascade and Olympic agendas and conserved thousands of acres of land across seven counties. They ranged from a two acre park addition along the Duwamish River in Tukwila to a 1,850 acre forestland property around Riffe Lake in Pierce County. We worked with tribes such as the Makah Tribe to increase walking and biking opportunities at Neah Bay and the Quinault Indian Nation to move the Taholah village out of a tsunami zone. We partnered with local communities including Federal Way where we developed a cutting edge urban farm program and Ocean Shores where we co-developed an award winning Complete Streets policy to make streets safe for people of all ages and abilities to walk, bike or drive. Over 25,000 volunteers have worked side-by-side with our Stewardship team for 120,000 hours to restore parks, greenspaces, shorelines and forestland around the region. The Green Cities Network welcomed its newest city with the launch of the Green Everett Partnership. All this sums to a region that cares about its communities and families along with the environment and economies.

The seeds we planted and nurtured in 2012 should bear fruit this year. We laid important groundwork for transformational projects that, with further persistence, may be completed in 2013. The Kitsap Forest and Bay Project will conserve nearly 7,000 acres of forestland and two miles of shoreline around Port Gamble Bay. Cities around the region are investigating the use of the Landscape Conservation and Local Infrastructure Program, a groundbreaking tool that provides much needed infrastructure funding for communities while conserving farm and forestland. Seattle will be the very first to adopt the Program as part of its South Lake Union rezone project. We may even complete a major project on the East side of the Cascades to conserve tens of thousands of acres of habitat and recreation land. Working together, 2013 should be a year of great accomplishments.

The Cascade and Olympic Agendas do not really call for alchemy and certainly not rocket science. They are advanced by the partnership that we have deepened over the years with each of you. Together we are transforming our region and providing an invaluable legacy for our children and families yet to come. Thank you for your generous and consistent support.

Gene Duvernoy, President
Forterra fills a unique niche as the largest community building and conservation organization dedicated to this region. We are shaping a future in which our environment and economies will flourish.

We partner with leaders and residents across the region to create healthy, livable and prosperous communities. For over 20 years, Forterra has led efforts to conserve more than 182,000 acres of forests, farms, shorelines, parks and natural areas and restore critical landscapes.

We are advancing a new approach to conservation to protect land on a scale never before seen. We encourage broad collaboration across all sectors; balance environmental, social and economic needs; and emphasize the link between vibrant cities and healthy lands. Recognizing the need for a holistic approach to the challenges created by our tremendous population growth, we advance pragmatic solutions with policy, land transactions, community engagement, environmental stewardship and more. Our work is grounded in market-based approaches with the understanding that economic vitality and environmental protection are both critical to maintaining our region’s quality of life for the next 100 years.
CASCADE AGENDA

The Cascade Agenda is a 100 year vision and immediate action plan for the lands and communities of our region. It is based on the input of thousands of residents across our region and offers pragmatic solutions to the challenges and opportunities created by our tremendous population growth. The Cascade Agenda’s collective vision is grounded in the belief that a broad coalition can achieve fundamental change.

It is a balanced approach to conservation and community building that encourages collaboration across all sectors and considers environmental, social and economic needs. The Cascade Agenda brings together business, civic and government leaders to accomplish two big goals:

- **Our Lands:** Protect 1 million acres of working forests (93% of existing timberland) and farms (85% of current agricultural lands) and 265,000 acres of shorelines, natural areas and parks.
- **Our Communities:** Maintain our rural economies and way of life and enhance the vibrancy and livability of our cities and towns.

Since we began developing the Cascade Agenda in 2004, we have collectively secured 217,960 acres.

OLYMPIC AGENDA

The Olympic Agenda is an emerging conversation with the residents of the Olympic Peninsula to shape a future of great communities and healthy landscapes. Forterra is working with residents, organizations and businesses of the Peninsula to create a 100-year vision and immediate action plan for the lands, communities and economy of Clallam, Grays Harbor, Jefferson and Mason Counties. Drawing on the experience of creating The Cascade Agenda, Forterra will identify and help implement strategies that will provide a non-regulatory guide to conservation and community growth.
**CONSERVATION**

**Triple Creek Ranch** | Forterra and Kittitas County conserved the 260-acre Triple Creek Ranch, the largest farmland conservation easement to date in Kittitas County. Triple Creek Ranch is a working farm with high quality riparian habitat, water rights, important wildlife corridors and historic family ownership. In 2007, landowners Roma and Vernon Stokes approached Forterra with a request to help them stave off the constant offers from developers wanting to subdivide their property for rural residential development. With the easement in place, the longtime family-owned farm outside of Ellensburg, WA can continue its agricultural operations in perpetuity. The work was funded by grants from Washington Wildlife and Recreation Program and the National Resources Conservation Service.

**Riffe Lake** | Thanks to Forterra’s negotiations, Tacoma Power purchased a conservation easement from landowners Pope Resources on a 1,850 acre property containing working timberland and valuable wildlife habitat in the area known as Peterman Hill above Lewis County’s Riffe Lake. This transaction involves Pope Resources’ timberland directly adjacent to Tacoma Power’s 6,840 acre Peterman Ridge wildlife unit which will both be managed by Washington Department of Fish and Wildlife. This conservation easement is especially important because the newly protected lands lie between Riffe Lake and the existing wildlife area, leveraging its conservation benefits to the adjacent Tacoma Power property.

**Buckley Forest Preserve** | The Buckley Forest Preserve is a 203-acre forested property that lies just south of the City of Buckley. It is home to a variety of wildlife, provides groundwater storage, and is a popular respite for the community living nearby. The effort to conserve the Preserve began with David and Gay Santerre who live near the forest and wanted to prevent its development. The Santerres contacted Forterra, who in turn worked with Pierce County and Plum Creek Timber Company to purchase the land with funding from Pierce Conservation Futures for permanent conservation. Forterra facilitated the transaction and Pierce County now owns the land.
North Bay Estuary | The North Bay Natural Area Preserve is a 1,215-acre area containing some of Washington’s best estuarine and freshwater habitat. Forterra helped the Washington Department of Natural Resources purchase a 119-acre addition to the Preserve in December. North Bay is located on the north side of the vast Grays Harbor Estuary, two miles east of Ocean Shores. This unique coastal wetland is a mosaic of freshwater wetland, sphagnum bog and bog forest, and a coastal marsh community. In addition, North Bay NAP contains a portion of a forested coastal berm, estuarine scrub-shrub habitat and a variety of upland second growth forest communities. The preserve is the premier site of its kind in both the Grays Harbor and Willapa Bay estuary complexes.

Innovative Conservation Tools | Market-based conservation is key for achieving the goals of the Cascade Agenda. Transfer of development rights (TDR) programs have been a centerpiece of this strategy over the past several years and our progress in this area continued in 2012. Over the past year Forterra had a role in the creation or expansion of three TDR programs across the region: Tacoma, Mountlake Terrace, and Snohomish County.

There are currently 20 TDR programs in Washington State, of which Forterra has played a role in the creation or expansion of 12.

STEWARDSHIP

Restore the Duwamish Shoreline Challenge | Inspired by the efforts of BECU employees who independently began restoration work on over 10,000 square feet of shoreline along the Duwamish River, Forterra, the City of Tukwila and BECU launched the Restore the Duwamish Shoreline Challenge. The goal is to restore 150,000 square feet of riverbank along almost 1.5 miles of the Duwamish River. The Challenge aims to get other Tukwila businesses involved by volunteering at restoration work parties, donating money or both.

Cedar River | Since 2003, Forterra has partnered with Seattle Public Utilities, King County, Friends of the Cedar River Watershed, landowners and many volunteers to complete a large-scale restoration of the lower Cedar River. The river contains some of the best remaining aquatic habitat in the greater Lake Washington watershed. In 2012, Forterra planted 22,000 native trees and shrubs on public and private lands, hosted 17 volunteer events and worked with 23 landowners to install habitat restoration plantings on their riverfront properties.
Forterra recognizes that by creating great communities in which people choose to live, work and raise their families, we can protect rural working and natural lands from sprawling development. We work with leaders and residents to help make our cities and towns more sustainable, livable places with everything from advancing public policy to volunteering in local parks.

**EPA Community Assistance** | Thanks to funding from the Environmental Protection Agency’s Building Blocks for Sustainable Communities Grant, Forterra had the opportunity to assist six communities across Washington. We helped the Quinault Indian Nation and the Makah Tribe, and the Cities of Federal Way, Tukwila, Issaquah and Kirkland to craft and implement programs and policies to help advance their community building objectives.

- **Moving a Village**: Forterra worked with the Quinault Indian Nation to engage the community and tribal staff in visioning around moving the lower Taholah village above the tsunami inundation zone. Moving from their traditional lower village to an elevation above the tsunami inundation zone is an essential step to ensuring long-term sustainability of the tribe.

- **Farming in Federal Way**: The City of Federal Way has a burgeoning urban agriculture movement that is, in part, a response to a lack of access to fresh produce many residents face. But, the City did not have many formal urban agriculture policies in place to deal with people's questions about farming in their communities. Forterra and Federal Way gathered community input to help inform new city-wide urban agriculture policies that will help make it easier for Federal Way residents to farm.

- **Biking and Walking in Neah Bay**: The Makah Tribe wants to help improve their community’s health by making it easier to walk and bike in the town of Neah Bay. We designed and led walking and biking audits in town, facilitated community conversations, and provided Tribal leaders recommendations for walking and biking improvements they can make.
Ocean Shores Complete Streets | Forterra worked with the City of Ocean Shores and community members, business owners and other stakeholders to craft a Complete Streets ordinance to help make their roads safer for all users, foster economic development and to connect their tourist areas and waterfront main business district. The work was funded by a grant from the National Endowment for the Arts. In addition to education and engagement, we drafted language for their ordinance. Ocean Shores adopted the new ordinance in December 2012 and it was recognized as the 4th best Complete Streets policy in the country in April 2013. Pictured right is an example of what complete streets can look like.

Central Issaquah Plan | 2012 marked the culmination of years of work on a vision to redevelop the central Issaquah Valley. The plan is to transform the mostly strip-malls and parking lots along I-90 into a walkable community with parks and open space and housing affordable to a wide range of residents. Forterra engaged the community, met with city leaders, testified to City Council and more.

Green City Partnerships | This was a banner year for the Green Cities Network. Volunteers logged over 107,000 hours of work time across all six Green Cities. We launched the Green Everett Partnership, the first Green City in Snohomish County. A member of our Green Seattle Partnership team coauthored Seattle’s Forest Ecosystem Values report, a multi-year research project on the economic value of urban forests and we continued efforts to expand our programming outside of park boundaries to city streets through the Tree Ambassadors program.
BY THE numbers

20 conservation projects totaling 4,159 acres bringing Forterra’s protected total to 181,961 acres

120,000 volunteer hours = 55 full time employees

23 workshops in 11 communities: to mobilize residents to participate in shaping the future of their cities and towns

Forterra has been involved with ALL 12 TDR programs that have been created or expanded in Washington since the launch of the Cascade Agenda, including 3 in 2012.

123,632 native plants and trees planted by Forterra, our partners and the Green Cities Network

Forterra works with partners around the region to advance all of our programs.
Forterra’s work continues to grow and evolve to meet the needs of the community and the region. This year laid the foundation for transformational conservation projects that will not only protect, but help shape the character of this great region. The Kitsap Forest and Bay Project is a landscape-level effort to conserve nearly 7,000 miles of forestland and two miles of shoreline around Port Gamble Bay in North Kitsap. The Teanaway River Valley project could conserve 50,000 acres of critical forestland in central Washington. As one might imagine, each one of these transformational projects is complex and long range. They involve community members, nonprofits, business owners, farmers, foresters and many local, state and in some cases federal partners. There are many moving pieces to negotiate and the work is difficult, but the pay-off—protecting the forests and farm lands and shorelines that make this region so spectacular—is worth it.

We have known for years now that if we want to conserve our lands, we must create communities in which people chose to live, work and raise their families. Our venture into community work began with the Green Seattle Partnership’s city park restoration. Attractive and accessible parks and green space are, after all, an important element for quality communities. Since then, our communities work has expanded dramatically. We’re advocating for thoughtful urban redevelopment that will attract residents, not deter them and perpetuate sprawling development. We are working directly with city leaders to help them plan and prepare for growing populations and community members to help them negotiate how they can play a role in their neighborhood’s future. Our efforts range from supporting community gardens and urban agriculture to promoting Complete Streets and equitable transit oriented development. As we move forward, Forterra is exploring how our expertise in real estate transactions can play a role in creating livable, affordable, connected neighborhoods through urban development projects.

And though our conservation work is increasingly complex and we continue to invest in communities work, we remain rooted in our traditional land transactions. In 2012, our conservation projects ranged from two to 1,850 acres. The traditional tools of conservation remain critical to our mission and we will always value the conservation of a few acres of parkland, a small family farm, and the other details that make this region one of the absolute best in the world.

The goals of the Cascade and Olympic Agendas are ambitious. It is no small task to conserve 1.3 million acres of land across the region while creating sustainable economies and communities. But as we move forward, Forterra continues to adapt to the challenges of the region to create a future worthy of our children, grandchildren and generations beyond.
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THANK YOU
For Judith, being a Forest Steward has provided the opportunity for community, natural respite and life-long learning.

“Madrona is such a beautiful place and I love being out there. I have thoroughly enjoyed working with the people. I’ve gotten to know neighbors I wouldn’t have gotten to know otherwise. Plus I feel like I’ve had a college course in botany and restoration techniques. Just walk down to the stream and listen to it. It’s such a treat to hear a brook babbling in the city.

Over the years, Judith, Deirdre and Peter have made incredible progress clearing invasive plant species, planting native plants, doing trail maintenance, educating the community on the park and more. They are now working on restoring the final section of the park.

The Green Seattle Partnership’s success is tied intrinsically to the dedicated volunteers who give their time and sweat to restoring parks and green spaces around the city. There are many, many terrific volunteers, but few have been at it as long as Madrona Park Forest Stewards Judith Starbuck, Deirdre McCrary and Peter Mason.

Judith began working in Madrona in 1996, before the Green Seattle Partnership had even launched! Deirdre and Peter joined several years later. Madrona was not always the beautiful park it is today. Back then, neighbors saw trees covered in ivy, the paths were overgrown and eroding. So Judith and her neighbors started organizing work parties to clean up the park.

“It’s great seeing the progress from when we started to where we are today,” said Judith. “The park was overgrown and inhospitable. Homeless people were camping in there. It just was not welcoming. And now it is. It’s wonderful to see the trails are in good shape, it’s cleared back. There are new little trees and shrubs growing. It’s well used. I almost never walk through without running into someone.”

For Judith, being a Forest Steward has provided the

Robert W. Thorpe
Aaron and Meghan Tosu
Brian Toy
Robert Trent
Molly Van Nostrand
Steve Varga
Edward L. Vervoort
John and Marka Waechter
Amy Walen
Walt Carlson Memorial Fund
Thomas and Kristina Weir
Matthew and Marianne Wells
Mark Wheeler
Bruce L. Williams
Stuart Williams
Chuck Wolfe and Fiona Cox
Charles and Christine Woods
Bruce Woolsey
Leslie Wright and Sheryl Westergreen-Berni
Erin Younger and Edward Liebow
Mona Yurk

Protector Members ($100 - $249)

David Abbott
John Adams
Jim Adler
Steven and Alice Aeschbacher
Ivan Agerton
Michael Aguero
Gordon and Marilee Ahalt
Lynne Alexander
Brooke Alford and Bill Wollaston
Stephen Amorosi and Gayle French Amorosi
Douglas R. Anderson and Anne M. Noonan
Jim Anderson
Karl and Christine Anderson
Kathleen and David Anderson
Matt Anderson
Michelle Anderson
Pam J. Anderson
Rick Anderson
Pete Apostile
Sandra Archibald
Susan and Ken Armstrong
Jay Arnold and Mary Beth Binns
Rob Arnold
Dee and Bill Atmz
Anthony Aue
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Brian Bodenbach
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Kenneth Bounds and Linda Gorton
David and Lisa Bowen
Daniel and Nancy Bowen-Pope
David Boyd
David and Carlotta Boyd
Steve Boyer

Murray Brackett
Shannon Braddock
Peter Braman
Mike and Donna Brathovde
Adam Brenneman
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Robert Brown
Karen Bryan
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Paul and Bonnie Bunning
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Emily Burns
Ted Burris
Ranan Burstein and Michelle Frame
Kim Butchereit
Fred Butler
Cambia
Robert and Sharon Cammer
Tyson Carlson
Wayne E. Carlson
Kevin Carrabine
Linda Carriu eau
Brian and Lisa Carroll
Glynis Carrosino
Matt Carvalho
John Cary
Sue and John Cary
Brendon and Kerri Cechovic
Leda Chahim
Bob Chandler
Donna Chang
Christopher Chapin
Bill and Frances Chapman
Jim Chapman
Linda Chauncey
David Chen
Gary Chovnick
Erin Christensen
Keith Christian

volunteer spotlight: THE LONGTIME FRIENDS OF MADRONA PARK
landowner spotlight: KRISTINA AND RUSSELL VANDERSNICK

Kristina and Russell Vandersnick purchased their 64 acre farm in Buckley in 2009. Forterra holds a conservation easement on the property which protects the land's agricultural uses and also preserves the character of the historic barn on the property. The Vandersnicks are the third landowners to own the property since the conservation easement was placed on the land in 2000 by the Tait family.

“This property had everything we were looking for from the first viewing,” said Kristina. “We wanted elbow room! An ideal place to raise kids and animals and food. This property has history and beauty we could not find anywhere else.”

The Vandersnicks have two young daughters and were inspired to purchase the property to continue to use the land as pasture for their five Scottish Highland cattle, two horses and flock of chickens, ducks as well as their two dogs who watch over the farm.

“We purchased the property with the conservation status already in effect. For us the status means that the future of our land is guaranteed. I can watch my kids play out there - realizing that when they grow up this land will still be here. The same creek, the same lay of the land, even some of the same trees can be here for generations to come. I appreciate the wildlife that we see here daily and I enjoy being able to guarantee this habitat will be here for future generations of wildlife and our family.”

Conservation of this type of landscape is important in the rapidly expanding areas of central Pierce County, however the long-term protection and care for the land is dependent upon a strong partnership between the landowners and Forterra’s Stewardship department. The Vandersnicks are one of many families who care for these conservation easement lands and contribute to the legacy of their conservation in perpetuity.
Rowley Properties, Inc.
Bob Royer
Abby Ruskey
Kristin Ryan
Majken Ryherd
Adrian and Marjorie Ryneveld
Allen Safer
Ann and Wayne Sandstrom
P.J. Santos
Jacobus Saperstein
Taryn Sass
Jay A. Satz
Marc Savage
Stanley Savage
Gail Savina
Rebecca Sayre
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Daniel Schfielder
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Daphne and Daniel Schneider
Mark Schneider
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Eric and Tera Schreiber
Jennifer and Gary Schroder
Wayne Schwandt
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John and Bettina Stokes
Jessica Stokesberry
Dan Stonington
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Melissa Strauch
Marlyn Strickland
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Jeanne Summerhays
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Andy and Veralea Swayne
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Hayes Swinney and Ryan J. Alger
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dave Tarshes and Deborah Kerderman
The Taucher Family Foundation
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Nathan Torgelson and Katherine Torgelson
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Ted Treanor
Diana Tree
Arun and Ellen Trikha
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Randolph Urmston and Eliza Davidson
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Stephanie Van Dyke
Alison Van Gorp
Vancil Law Offices
Nicole Vandenberg
Keith Vanderzanden
Marie Vanschrevendijk
Mike Vitt
Linda Voigt
Martin Volken
Russell Wagenstaff
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Lauren Walker
Janet Wall
Jacquelyn Wallace
Kevin Wallace
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Dalon Wesner
John West
Margie Wetherald
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Mary J. Wheeler
Woody Wheeler and Lori Cohen
Brenda White and Richard White
Alison C. White
Evan Whitfield
Thomas Whitemore and Michele Broderick
Stephanie Wickstrom and Rex Wirth
Rebecca Wiess
Lauren Wigren
Cynthia R. Wilkerson
Jana Wilkins
Michael Wilkins and Suzanne Olson
Kathryn A. Williams
Terry and Sue Williams
Derryl Willis
Dan Willott
Elizabeth Wilson
Kristine and Patrick Wilson
Mary Sue Wilson
Lucinda and Donald Wingard
Robert Winglee
Kathy and Clancy Wolf
Cheryl Woodruff
Julia Woog
Ken Woolery
Claire Wright
Paul Wright
David C. Wu
Craig R. Wyss and Abigail Smith
Erik and Helena Young
Amor and Danny Youngs
Belinda and Davide Zeitouni

Tributes
In Honor Of accessible forests
In Honor Of Amy Allen
In Honor Of always wanting to help those helping the world be a better place for our children
In Honor Of Jean Amick’s birthday
In Honor Of Keith Binkley
In Memory of Annette Brigham
In Memory of John O. Burgess
In Honor Of Cascade Land Conservancy
In Honor Of Jennifer Chang’s work
In Memory of Robert W. Clark
In Honor Of Gigi Coe and Mike Garland
In Honor Of my Dad, William Connor Sr.
In Honor Of Michelle Connor
In Honor Of Mike Corrigan
In Honor Of Gene Duvernoy
In Memory of Debbie Everette
In Honor Of Nellie and Maggie Faucett
In Memory of Joe and Bettie Fitterer
In Honor Of Antonio Galvan
In Memory of Matthew Girvin
In Memory of my beloved husband, Brent E. Godding
In Honor Of Nell Hiemstra
In Memory of Bertil E. and Peal N. Johnson
In Memory of Johnny Johnson
In Memory of Martin R. Kautz
In Honor Of Donald Kimmet
In Honor Of Anna and Sara Knutson
In Honor Of Walter Kupersmith
In Honor Of Jennifer Ladd and Jean-Pierre Green
In Memory of Christopher Lehmann
In Memory of Mrs. Leibman
In Honor Of Mark Levensky
In Honor Of my son, Max Liebowitz
In Honor Of Diana MacDonald
In Memory of my father, James R. Miller
In Honor Of Leopold Novack and Remington Novack
In Honor Of Denes Pal
In Honor Of The Pass Life
In Honor Of Dixie Jo Porter
In Honor Of Tracy Robinson
In Memory of Beth Rogers
In Memory of Dottie Kay Selby
In Honor Of Ric and Sandra Seymour
In Memory of Clare Shelter, loving mother and conservation supporter
In Honor Of Kay Smith Blum
In Honor Of Rachel Stamper
In Honor Of Darlene Stanton
In Honor Of Mark and Melyssa Stone, Merry Christmas
In Memory of Crystal Stroble
In Memory of Gwen E. Stumpf
In Honor Of Ms. Marlene Stutzman
In Honor Of Tacoma Power Natural Resources Relicensing and Implementation Group
In Honor Of Chris Walter
In Memory of Scott White
In Honor Of Jake Wimberger
In Honor Of The Wittenberg Family XOXO and the Green Seattle Partnership
In Honor Of WTA

In-Kind
Agate Field
Airfield Estates
Alente Spa Salon
Anthony’s Restaurants
Apollo
Audio Visual Meeting Solutions
Batch 206 Distillery
BIG TREES
Canyon Vista Winery
City Of Aberdeen Coyote Canyon
D & M Coffee
Dragonfly Studio NW
Martha Duskin-Smith and William Smith
Gene Duvernay and Carolyn Madsen
Ellensburg Film Festival
Gallery One
Gard Vintners
Justin Gibbens Darlene Grant Thomas F. Haensly Sarah Hansen Hillis Clark Martin & Peterson P.S. Jim and Diane Huckabay
Jazz in the Valley
Karen Johnson
Kittitas County Chamber of Commerce
Laura Marchbanks Photography
Laurelhurst Cellars Winery
Konrad J. Liegel, Attorney-At-Law, PLLC and Karen Atkins Larisa Lumba
Maison de Padgett
Martinez & Martinez Masset Winery
Mithun
NurseryTrees.com of Snohomish, WA
Paradisos del sol Winery
Patagonia
Pearl Care Dental
R.L. Winston Rod Company
Recycle Bicycle Shop
George and Norma Jean Reece Ruddler Bows Archery
Severino Cellars
Silver Lake
Sound Native Plants
Southard Winery
Spirit of the West
Suncadia
Tadpole Haven Native Plants
Temple Fork Outfitters
Thurstone Wolf
UBS Wealth Management
University Heights Community Center Association
Susan Waddle
Washington State Department of Transportation
Wilday Scott and Company
Willow Crest Wine Estates
Winebridge
Wind Point Vineyard
Wineglass
Matching Companies
Anchor QEA
BlackRock Matching Gift Program
Boeing Company Matching Gifts
Boeing Employees Credit Union
Bullitt Foundation
Columbia Distributing
Gates Foundation Matching Gifts Program
GE Foundation
Goldman Sachs Philanthropy Fund
Google
Hancock Timber Resource Group
HSBC Philanthropic Programs
John Hancock Matching Gifts Program
Jones Lang LaSalle Americas, Inc.
Kraft Foods Foundation
Lucy’s Seven Foundation
Microsoft Corporation
Plum Creek Timber Company
Puget Sound Energy Foundation
Puget Sound Energy
Regence Employee Giving
Campaign
REI Inc.
The Russell Family Foundation
UBS Foundation
United Way of King County
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Virginia Anderson
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McDaniel Land Foundation
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Marilyn Sandall
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Tricia Scanlon
Ruth Shimondle
Hillary Shurtleff
John Stack
Rich and Candy Stewart
Donna Tait
Sonia Thompson and Bruce Barnbaum
Mark Tipperman and Lorna Williamson
Diane E. Walkup
Janet Wall
Harrison and Melissa Watts
Rich and Ruth Williams
Carolyn J. Wood
Morton and Martha Wood
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Sean Albert
Brooke Alford
Andrew Allison
Mary Ann Gillespey
Chris Baca
Don Blanchard
Conner Blanchard
Mike and Donna Brathovde
Kim Brown
Richard Bullock
Alissa Carlson
Ione Clagett
Tim Colgan
Steve Cooper
Dorothy Davis
Elin Dentroging
C.K. Eidem
Todd Erickson
Tom Gaubbini
Jay Goodwin
Gary, Jennifer and Kevin Gray
Alec Haberman
Katlin Hanson
Alex Harwell
Carolyn Hope
Katie Hurlburt
Jim Hutchins
Jane Hutchinson
Laurel Kaminski
Mia Keces
Tom Kilroy
Clyde Keotlecky
Jeremy Krebs
Mike Long
Lindsay Malone
Janice Martin
Annikka McIntosh
Gary Meyer
Harry Morgan
Martha Moritz
Jason Mulvihill-Kutz
Michael Naegel
Tom O’Keeffe
Reba Olsen
Diane Parker
Grant Raupp
Christine Scheele
Jonathon Schmitz
Fred Smith
Mary Sue Gee
Ken VanBuskirk
Tommy VanNess
Janet Wall
Emilie Warren
Chuck Woods
Bill and Cathy Zabriskie

Green Everett Partnership Forest Stewards
Jack Lockhart
Scott Schreffler
Green Kent Partnership Stewards
Jack Lockhart
Syabith Um Sy Ahdan
Julie Anderson
Aaron Brooks
Chuck Burget
Sue Burget
Jayme Clark
Aaron Colman
Colleen Cristel
Steve Crowell
Jason Crowell
Paul Dallapiazza
Kelley Dallapiazzaz
Crystel Davidson
Chris Denny
Ted Doan
Deborah Drake
Indah Fitria
Maria Gomez
Cathy Hernandez
Doug Hill
Tom Hinkle
Terry Hooks
Megan Ingliss
Jasmeet Jessica Virk
Catherine Kisoria
Debbie Larson
Collette Lastant
Cris Lecompte
Mahdu Mehta
Zandria Michaud
Christen Miller
Zama Mofokeng
Gerry Olson
Ginger Ott
Maggie Rawaui
Amy Shillingler
Pam Smith
Dan Streiffert
Nancy Streiffert
Gina Talarigo
Nancy Terry
Penny Thayer
Dianne Thompson

Green Kirkland Partnership Stewards
Tad Anderson
June Fletcher
Nona Ganz
Marilee Henry
Joy Johnson
Janice Johnson
Kim Kuykendall
Howard Langeveld
Megan Malloy (Gustafson)
# 2012 FINANCIALS

## BALANCE SHEET

<table>
<thead>
<tr>
<th></th>
<th>12/31/12 Unaudited</th>
<th>12/31/11 Audited</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>$ 9,630,022</td>
<td>$ 10,326,066</td>
</tr>
<tr>
<td>Conserved Land &amp; Easements</td>
<td>$ 22,836,676</td>
<td>$ 24,587,089</td>
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<tr>
<td>Other Assets</td>
<td>$478,734</td>
<td>$ 378,491</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$32,945,432</strong></td>
<td><strong>$35,291,646</strong></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$ 971,706</td>
<td>$ 652,511</td>
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<tr>
<td>Long Term Liabilities</td>
<td>$ -</td>
<td>$ 229,619</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>$ 971,706</td>
<td>$ 882,129</td>
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<tr>
<td>Unrestricted Net Assets</td>
<td>$ 24,747,551</td>
<td>$ 26,700,636</td>
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<tr>
<td>Board Designated Net Assets</td>
<td>$ 2,379,447</td>
<td>$ 2,246,656</td>
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<tr>
<td>Temporarily Restricted Net Assets</td>
<td>$ 3,835,281</td>
<td>$ 4,558,408</td>
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<tr>
<td>Permanently Restricted Net Assets</td>
<td>$ 1,011,447</td>
<td>$ 903,816</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$31,973,726</strong></td>
<td><strong>$34,409,517</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Equity</strong></td>
<td><strong>$32,945,432</strong></td>
<td><strong>$35,291,646</strong></td>
</tr>
</tbody>
</table>

## WHERE OUR FUNDING COMES FROM

- Government Grants & Contracts: 54%
- Philanthropic Revenue: 39%
- Other Revenue: 4%
- Other Project Revenue: 3%

## WHERE WE SPEND OUR FUNDS

- Acquisition of Land & Easements: 41%
- Conservation/Stewardship/Education: 30%
- Management: 12%
- Policy: 8%
- Fundraising: 7%
- Outreach & Marketing: 3%
CONTACT US forterra.org

For our work in the Central Puget Sound and for organization-wide questions, please contact our main office in Seattle:
901 5th Avenue, Suite 2200
Seattle WA 98164
T 206-292-5907
F 206-292-4765

For our work in the South Sound area, please contact our office in Tacoma:
1119 Pacific Avenue,
Suite 1300
Tacoma, WA 98402
T 253-274-4955

For our work in the Central Washington area, please contact our office in Ellensburg:
409 North Pine Street
Ellensburg, WA 98926
T 509-962-1654

Forterra was the first land trust in the state to be accredited by the Washington, D.C.-based Land Trust Alliance.