FORT&RRA WORKING TOGETHER FOR THIS PLACE **2014 ANNUAL REPORT**

IT'S NOT 2005 PLUS 10

Since launching the Cascade Agenda exactly a decade ago, Forterra has worked for a truly sustainable region through a focus on land—how we live on it, work on it and play on it. Our expertise is in conducting land transactions and real estate projects, conceiving and advancing policy, contributing to research and education, building community-based stewardship and habitat restoration programs and connecting people with the land. We've achieved measurable outcomes from our most urban cities to our most sacred lands. And for all we have done together over the last decade, it's time to do much, much more.

Today is not simply 2005 plus ten. The world is changing faster and with greater intensity than anyone imagined, raising the stakes and compressing our time to act—climate change, mounting social and economic inequities, rapid technological innovation.

As such, early in 2014 Forterra set out to reassess the region's needs and evaluate our progress. We spoke with over 2000 of our community members in our structured conversations, community forums and crowd sourcing polls to reevaluate our region and ask what is needed today to create healthy communities that prosper environmentally and economically well into the next century. In addition we conducted research and mined our own experience working with people and place for over 25 years.

We annealed this analysis and insight to develop the Next Wave of the Agendas, a renewed plan of action for our region with enhanced strategies, goals and a

dynamic approach to the issues. Together, this place is who we are and together we can make it all it can be.

There has never been a time when humans have had so much power to determine the outcomes of our natural world. We are the problem. But we are also the solution. By recognizing the interconnectedness of our environments and our people, we can unlock solutions. A rallying cry is emerging—we are all in this together. Our love for this place makes anything possible.

GENE DUVERNOY, PRESIDENT



2014 HIGHLIGHTS

CONSERVATION

KITSAP FOREST AND BAY PROJECT

Forterra partnered with Kitsap County, Port Gamble S'Klallam Tribe, Suquamish Tribe, Great Peninsula Conservancy and a coalition of over 30 state agencies, business and community groups to conserve up to 6,700 acres of forest, wetlands and shoreline surrounding Port Gamble Bay in north Kitsap County. Together, partners purchased 535 acres and 1.5 miles of forested shoreline on Port Gamble Bay and 366 acres to expand North Kitsap Heritage Park.

GREAT NORTHERN CORRIDOR

Forterra worked with a diverse group of conservation, recreation, government and community members to develop an initiative for conservation, recreation and historic preservation to revitalize the economy of the upper Skykomish Valley. Forterra, King County and the Forest Service signed a Memorandum of Understanding to formalize their collaboration to protect and enhance the Upper Skykomish Valley's unique natural resources and recreational values.

I-90 CORRIDOR

Using the Endangered Species Act grant funding, Forterra acquired an 80-acre parcel on Keechelus Ridge to protect habitat essential to the ecological health of the Cascades. This acquisition is near the site of the first wildlife overpass on I-90, scheduled for construction in 2016. The site provides habitat for bears, cougars, deer and owls, among other wildlife, and is part of Forterra's long-term commitment to acquiring habitat adjacent to the wildlife bridges, which allow wildlife to pass over the freeway.

GREEN CITIES PROGRAM

PROGRAM PROGRESS

Over the past 10 years, through our Green Cities Program, volunteers and partners in Seattle, Tacoma, Kirkland, Redmond, Everett and Kent have worked to restore and maintain 1,790 acres of public forested parks and natural areas. In 2014 alone, more than 25,600 volunteers contributed nearly 88,500 hours to plant over 100,000 trees and shrubs.

GREEN PUYALLUP PARTNERSHIP INITIATED

Forterra partnered with the City of Puyallup to initiate our seventh Green City. We also secured grant funding to further leverage their available resources to develop a Forest Management Plan to create a community-based stewardship program for parks and natural areas.

GREEN CITIES SUPPORT

Forterra hosted four Green City focus groups and convened a Green Cities Network Summit for city and partner staff to share new ideas, challenges and discuss best management strategies. To assist the Green Cities with outreach and restoration planning, Forterra created several useful new resources: an Urban Forest and Natural Areas Stewardship Planning Guide, an Annual Planning Workbook for urban forest restoration projects, and a Green Cities Community Engagement Guide which provides a roadmap for cities to engage diverse communities in forest restoration.

TREE AMBASSADOR PROGRAM

Forterra continued to work with the City of Seattle to support and further develop Seattle's Tree Ambassador Program—educating and supporting communities to take action to increase the City's urban forest canopy goal. Green Seattle Partnership's program trained 50 new volunteer Tree Ambassadors and engaged residents at over 35 educational events, work parties and trainings.



2014 HIGHLIGHTS

STEWARDSHIP

LAND STEWARDED

Forterra stewarded 134 preserves and conservation easements totaling over 15,000 acres across 12 counties.

RESTORE THE DUWAMISH SHORELINE CHALLENGE

In partnership with the City of Tukwila, BECU and other local businesses, the Restore the Duwamish Shoreline Challenge engaged 436 volunteers, installed 2,873 native plants, maintained 96,127 feet of shoreline and began clearing blackberry from a new section of shoreline—all in just its second year.

GREEN DUWAMISH RIVER RESTORATION

Received a two-year grant from Boeing to initiate a comprehensive riparian restoration program on 28 miles of the Green Duwamish River in Auburn, Kent and Tukwila—replicating the successful Cedar River Stewardship in Action model and expanding on the work of the Restore the Duwamish Shoreline Challenge.

CEDAR RIVER RESTORATION PROGRAM

Increased habitat restoration and outreach on the Cedar River by partnering with the City of Renton and Friends of the Cedar River Watershed to extend the knotweed control project downstream. In 2014 the program saw an increase in community support, engaging many more private property owners and helping restore more public lands along the way. The overall footprint of knotweed infestations on the Cedar has been reduced by more than 80% since 2010.

LAND TRUST ACCREDITATION

Forterra was reaccredited by the Land Trust Alliance (LTA) after a rigorous review of Forterra's adherence to the LTA Standards and Practices which guide the Conservation and Stewardship of our lands. This was our first reaccreditation after being one of the first land trusts in the nation to receive accreditation in 2008.



2014 HIGHLIGHTS

POLICY

TUKWILA COMMUNITY CONNECTORS

Forterra and Global to Local developed a community liaison program with and for the City of Tukwila. Later named the Community Connectors Program, the highly successful pilot focused on conducting outreach for Tukwila's Comprehensive Plan—a vision for the City's growth. Eight Community Connectors conducted outreach to historically underrepresented communities throughout the city, culminating with a community event with over 130 attendees and eight spoken languages with interpreters. The program has received awards from the American Planning Association and Sustainable Seattle.

CITY OF SEATAC COMMUNITY LIAISON PROGRAM

Similar to the Tukwila Program, the City of SeaTac worked with Forterra and Global to Local to employ six community liaisons to design the new Angle Lake Light Rail Station Area and conduct outreach for the City's Comprehensive Plan. The communities included Latino, Somali and Ethiopian. In both cases, it was important to expand the outreach to historically underrepresented communities to ensure the entire community's needs are being met with specific projects and the City's vision for growth.

EVERGREEN CARBON CAPTURE

Forterra has redesigned our carbon mitigation program for businesses and organizations and expanded it to allow individuals to participate. The program, now called Evergreen Carbon Capture, has planted thousands of trees to mitigate the carbon footprint of participants throughout Seattle, Kirkland and Mason County. In total,

our 2014 program participants mitigated almost 10,000 tons of carbon and Forterra will facilitate the planting of 2,000 trees in early 2015 to sequester that carbon.

CROSS-LAMINATED TIMBER

Forterra has begun convening partners around a multi-year effort to bring a viable mass timber and cross-laminated timber (CLT) industry to Washington. Mass timber, a collective term for several engineered heavy panel wood products, lowers the costs of construction, supports rural economic development and reduces carbon emissions. In the fall, we hosted a panel at University of Washington's Tacoma Campus to discuss CLT's potential benefits with over 50 representatives from various industries.

LANDSCAPE CONSERVATION AND LOCAL INFRASTRUCTURE PROGRAM (LCLIP)

Forterra helped the cities of Shoreline and Tukwila win state grants for feasibility studies to evaluate the viability of LCLIP in several neighborhoods, including future light rail station areas. In Seattle, strong demand for growth in South Lake Union resulted in new development projects purchasing development rights to achieve more efficient land use while helping to generate new funding for streetscape improvements in the neighborhood.

"FORTERRA IS LIKE THE PIED PIPER OF GOODNESS."

-RON SIMS, FORTERRA SOUTH SOUND EVENT,
SEPTEMBER 25, 2014, THE TACOMA MUSEUM OF GLASS



WERE MITIGATED BY EVERGREEN CARBON CAPTURE PARTICIPANTS

AND FORTERRA
FACILITATED THE PLANTING OF



TO SEQUESTER THAT CARBON

IN 2014 ALONE,

IN ADDITION TO HUNDREDS OF THOUSANDS OF LANDS PROTECTED BY POLICY, FORTERRA PERMANENTLY PROTECTED

Bringing the total forterra protected Lands

FORTERRA ENGAGED WITH OVER

2,500 PEOPLE

REPRESENTING

8

LANGUAGES

TO IMPROVE THE HEALTH OF THIS PLACE

ENGLISH ESPAÑOL SOMALI BURMESE ERITREAN AMHARIC مائوة المائوة DZONGKAH

MORE THAN

25,600

CONTRIBUTED NEARLY

FOR ETERNITY TO

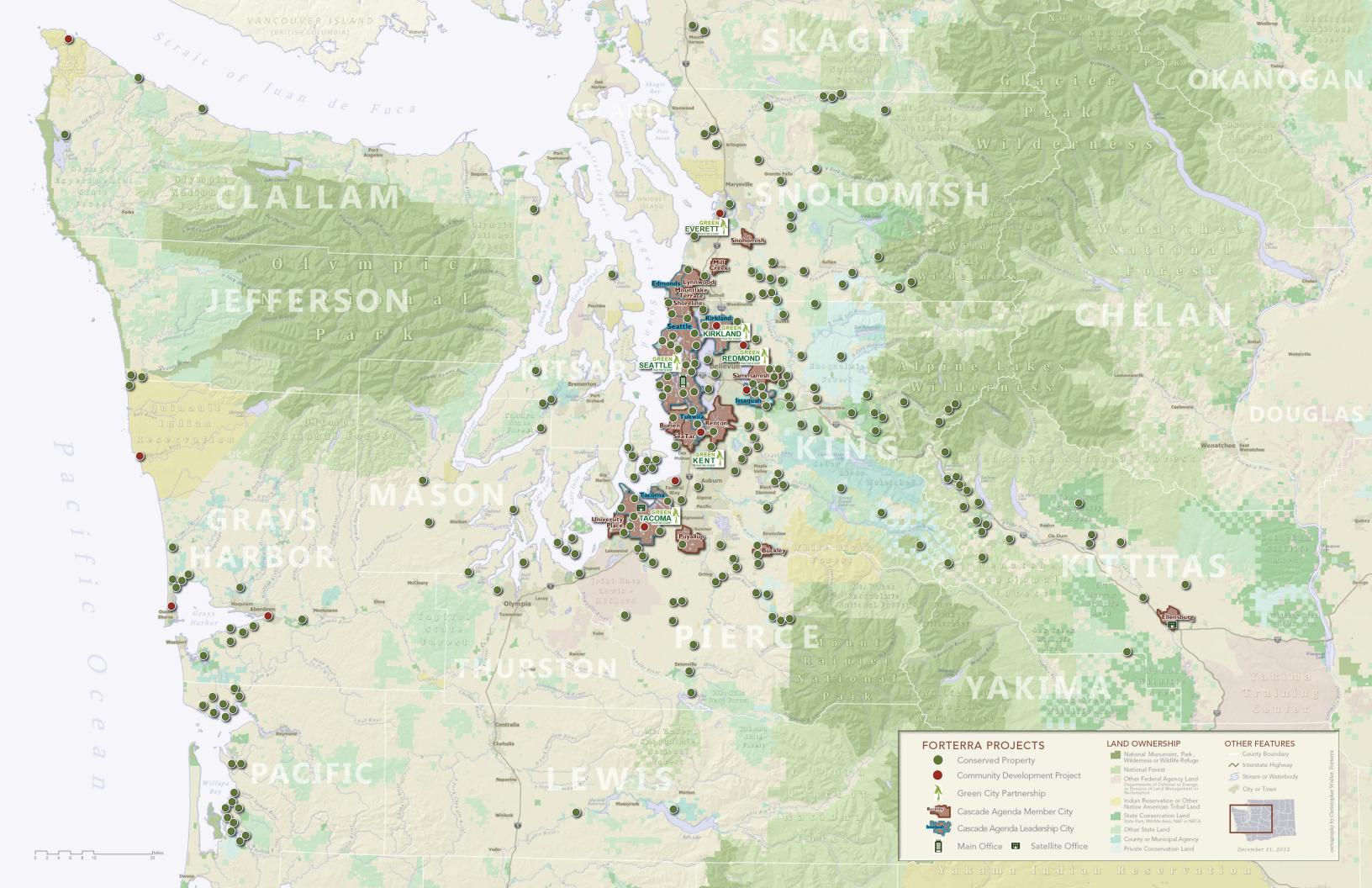
238,096 ACRES

88,500

100,000

FREES & SHRUBS

THROUGH THE GREEN



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In Memory of Jeff Hawthorne,

In Honor of Gerry Johnson

Ed Zapel of NHC

a great dad with a generous heart

In Honor of Horse Canyon Ranch

In Honor of Malcolm Levtham &

In Honor of Gabe & Molly's wedding!

In Honor of the 48th Ave Lemonade Kids

In Honor of Charles Morrison In Memory of Mom & Dad, Robert and Mari Nelson In Honor of Bob Nixon, Happy Birthday! In Memory of Jim Potter In Honor of Wayne Quirk In Memory of John Ramsey In Memory of Tom Robins In Honor of Fred R. Smith In Honor of the Snohomish County PUD, Hydropower Licensing Team In Memory of Robert Sommer In Honor of Marlene Stutzman In Memory of my husband, who loved the earth. **IN-KIND**

In Honor of starting out the future

In Honor of Max and Ginger

In Honor of Buzz Grant

In Honor of the Margraf/Llanas Wedding

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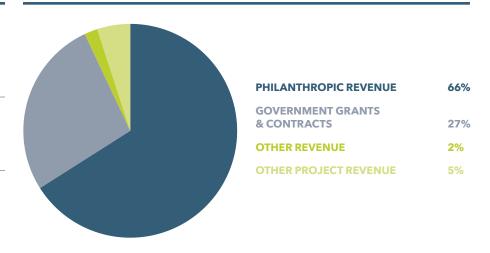
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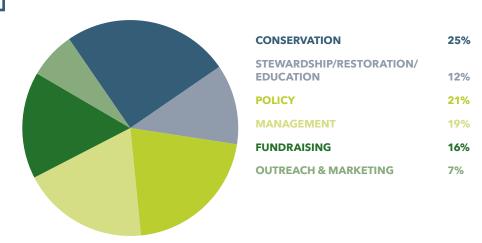
2014 FINANCIALS

| BALANCE SHEET | 12/31/2014 UNAUDITED | 12/31/2013 AUDITED |
|-----------------------------------|-------------------------|-----------------------|
| CURRENT ASSETS | \$8,055,078 | \$9,057,886 |
| CONSERVED LAND & EASEMENTS | \$22,678,678 | \$24,145,270 |
| OTHER ASSETS | \$430,763 | \$438,754 |
| TOTAL ASSETS | \$31,164,519 | \$33,641,910 |
| CURRENT LIABILITIES | \$777,808 | \$846,726 |
| LONG TERM LIABILITIES | \$412,489 | \$- |
| TOTAL LIABILITIES | \$1,190,297 | \$846,726 |
| UNRESTRICTED NET ASSETS | \$23,777,860 | \$25,942,022 |
| BOARD DESIGNATED NET ASSETS | \$2,788,090 | \$2,684,691 |
| TEMPORARILY RESTRICTED NET ASSETS | \$2,391,190 | \$3,151,388 |
| PERMANENTLY RESTRICTED NET ASSETS | \$1,017,082 | \$1,017,083 |
| TOTAL NET ASSETS | \$29,974,221 | \$32,795,184 |
| TOTAL LIABILITIES AND EQUITY | \$31,164,519 | \$33,641,910 |

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WHERE WE SPEND OUR FUNDS



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